

Your portfolio's operating partner



47X puts a dedicated team inside your business. Not as advisors. As operators with authority, accountability, and commercial alignment.

Every function deploys as one team with a single mandate: supplement what your people already do well and build the infrastructure for what comes next.

How We Engage

- Operators embedded with authority.
- Scoped to what your business needs now.
- Fees tied to results.
- Fewer mandates. Higher execution quality.

Core Team

- Xavier Kris, Principal.** Strategy, leadership, and execution oversight.
- Patrick Lambert, Head of Operations.** Operational execution and business performance.
- Ben Collins, Brand, Strategy and Creative.** Brand positioning, creative direction, and commercial growth.
- Isabella Bessa, Chief of Staff.** Operations management, coordination, and stakeholder engagement.
- Michael Italiano, Performance Coaching.** Operational and team development.
- Nick Walker, Commercial Growth.** Global revenue and market expansion

Specialists

- Sonny Rahim.** Debt markets
 - John Bell.** Corporate finance
 - Anja Bartels.** IP specialist.
 - Jason Peterson.** Special situations.
 - Brendan Logan.** Special Advisor
 - Andrew Kris.** Shared Services
 - Mathew Mathew.** AI systems
 - Karim Fawaz.** Legal structuring
 - Zain Kazi.** Legal contracts
 - Chris Huish.** Corporate governance
- International Team.**
Global Experience.
Now headquartered in UAE.

Embedded Execution Capabilities

Every workstream installs capability inside your team. We build operating intelligence that compounds after we leave.

Commercial Execution

Pricing, go-to-market, channel strategy, and revenue architecture that converts plans into contracted income.

Customer Acquisition

Acquisition infrastructure, LTV growth, community and anti-churn mechanics, insights that reduces dependence on paid spend.

Branding & Market Positioning

Competitive narrative, executive visibility, institutional content, and capital markets messaging.

Performance & Leadership

Executive coaching, operating cadence, and team development that raises the tempo and stays after we leave.

Cost & Margin Discipline

Cost reset, vendor rationalisation, margin improvement, and capital deployment aligned to return thresholds.

IP Protection & Monetisation

Patents, trademarks, software rights and data ownership audited, corrected, and ring-fenced.

Governance & Compliance

Reporting lines, authority and board oversight set up to give the fund a clear picture of how the business is running.

Results: Radian ARC (2026)

GPU edge cloud for AI and cloud gaming. 47X worked inside this business for **five years**. Scaled from zero telco clients to telco infrastructure as a service contracts across 24 countries serving 1.5 billion consumers. Sold to Submer in February 2026.

25x

Return

80+

Telcos

1.5B

Consumers

